

Businesses are facing uncertainty around the pricing and future direction of VMware, following the acquisition by Broadcom. Organizations can be presented with unexpected costs due to changes in licensing models and contracts. The future direction of the product remains in question as businesses consider their enterprise architecture and strategic roadmaps. AWS, combined with Version 1's **VMware** assessment and migration solutions, can help address these concerns and streamline the migration process to AWS.

Our experts bring unrivalled depth of experience that builds on proven AWS methodologies, leveraging Optimization Licensing Assessments (OLA) and our unique frameworks and accelerators. Version 1's Portfolio Assessment Tool (PAT) integrates technical and business data in order to assess migration efforts and approaches. Our AWS Migration Factory is geared for migration-at-scale and velocity, smoothing the transition into servicing for post-migration.



Proven Migration Excellence

Within 6 months, Version 1 relocated 3 data centers, including over 2,000 Amazon EC2 and VMware services, to AWS. This strategic initiative was instrumental in facilitating a successful and timely merger within the financial services industry.

Mitigate Migration Risks

AWS's Migration Acceleration Program (MAP) combined with our Portfolio Assessment Tool (PAT) tackles the top 5 migration risks, ensuring safer and more efficient migration plans and enhanced tracking. Optimize your VMware migration strategy for reduced risk, increased control and business benefits.

Streamline Legacy Integration

Version 1's <u>Decipher</u> tool swiftly documents legacy code to simplify and de-risk the discovery of custom applications. Accelerate your transition to modernized solutions and platforms with precision, confidence, and efficiency.

Cost-Effective Modernization

By transitioning VMware to native AWS for a major customer with a \$70M AWS annual recurring revenue, we helped achieve a 10% cost reduction, accelerated release times by 50%, and enhanced resilience.

Common scenarios:

- Cost management and predictability
- Data center exit or consolidation
- Hybrid cloud management and Disaster Recovery flexibility
- Cloud transformation and modernization strategy

Accelerated migration runbooks: Our expertly codified solutions are crafted from extensive experience in complex migrations, seamlessly transitioning on-premise VMware environments to AWS Native services. Our runbooks simplify the process, ensuring a smooth and efficient migration to the cloud.

Optimization Licensing Assessments (OLA): Leveraging our market-leading expertise helps reduce customers' licensing risk exposure by up to 90% through financial and contractual optimization. We ensure you maximize the impact of your software investments.

End-to-End Migration expertise: Taking a factory-based approach, we ensure a comprehensive and efficient enhancement of your environment every step of the way.

Hamess digital sustainability: Utilizing AWS tools and our own expertise, we can make you aware of the carbon footprint of your workloads and combine cost optimization with carbon optimization.

Become Al ready: Beyond solving complex VMware licensing challenges, our landing zone streamlines data utilization and enables rapid deployment of Al services, ensuring seamless integration for advanced capabilities.

Award-Winning Excellence:

We are proud recipients of the <u>AWS Migration Partner</u> of the Year award, recognized for our innovative migration automation scripts that expedite AWS transitions.





Discovery & Assessment

Review your on-premise VMware estate, evaluate options, and prepare the business case for migration.



Design, Migration and Implementation

Design, migration planning and implementation services of VMware Cloud on AWS.



Management and Support

Managed Services for your VMware Cloud on AWS environment.

AWS Premier Tier Services Partner

- DevOps Services Competency
- Migration Services Competency
- Oracle Services Competency
- Managed Service Provider
- Migration Acceleration Program (MAP)
- 700 Cloud & DevOps Platform Engineers
- 460+ AWS Certification and Accreditations

"Version 1 meticulously optimized various scenarios to ensure the best fit for AWS. Their deep expertise in AWS, VMware, and FinOps was evident as they worked closely with us, guiding and advising on the most cost-effective and efficient migration strategies for our future AWS-native environment."

CTO - Housing Association







